

Microsoft Business Solutions – Axapta – Food & Beverage

SIS is looking for a few good Partners for Axapta

Axapta Track Record

We have profitably delivered Axapta solutions to a diverse set of industry verticals across multiple functional areas. As a result of these deployments, our customers have been able to significantly improve their operating performance.

Our Axapta clients to date include businesses in:

- Manufacturing
- Food & Beverage
- Heavy Equipment / Engineering
- Trading & Retail
- Logistics
- Hospitality

We also have extensive experience deploying Navision in these industries.

Partial Axapta Client List

- Andhra Pradesh Power Generation Corporation [APGENCO] [Power Generation]
- Cronos Containers (UK) [Service – Container Leasing]
- Turbo Energy Limited [Manufacturing – Auto Parts]
- TVS & Sons [Trading – Auto Spares, Dealership]
- Madras Auto Service [Trading – Auto Parts]
- TVS Logistic Services Limited [Logistics & Services]
- Mahindra Holiday Resorts Limited [Hospitality]

Axapta Professionals @ SIS

We get involved and work cohesively with our clients' management and deployment teams to ensure we understand their business and share our domain knowledge, paving the way for an ideal ERP implementation.

Our Axapta team includes:

- Industry / Functional Specialists
- Technical Specialists/ Project Managers
- Technical architects/ Developers
- Management

As your partner in growth, we assure you of top-notch products and services, consistently delivered on the agreed schedule and within the pre-determined cost framework. Our ability to deliver quality solutions on time has earned us the trust and appreciation of leading enterprises and their executive teams.

With SIS, you are assured of dependability, value, timely delivery, and competency.



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The Foods & Beverages Industry

Overview

In a rapidly changing market place, it takes a lot more than good taste to compete effectively and successfully in the food & beverage industry. Prototypical of a "push" industry, when raw materials are ready, so must the production lines. Working with perishable products with thin margins, the information that you use to manage your business must be accurate, timely, and complete.

Various factors such as change in lifestyle, increased customer demand for new flavors and taste experiences, changing dietary habits, customer convenience, and compliance with externally regulated standards are making the playing field anything but level.

Challenges

Manufacturers of food & beverage products are confronted with a number of challenges. The prominent among them are:

- Need for accurate and timely forecasts of customer demands
- Capability to respond quickly to the availability and changes in materials
- Facility to easily scale formulas and recipes based on inventory levels
- Ability to maintain brand equity and increase market position characteristics
- Visibility to real-time, enterprise-wide data throughout the supply chain
- Support for creative, promotional pricing tailored to customers or products
- Increase customer service by available/capable-to-promise capabilities
- Streamlining of operations to minimize costs and maximize yields
- Optimize inventory levels to reduce carrying costs and create perfect orders

The Answer

Microsoft Business Solutions - Axapta

Product Benefits

- Complete integration of purchasing, production, sales, cost management, and accounting

- Features and capabilities that are unique and specific to the food and beverage processing industry
- Rapid deployment, on-site training and support services
- Supports operations across countries, sites, languages and currencies

Why Axapta?

Axapta leads the ERP category in the successful application of advanced technology.

Axapta is the first ERP system to successfully incorporate object oriented technology. Objects allow software to be constructed in small, independent units of "code". The advantages of objects are that they can be:

- Easily tested and led to more reliable systems.
- Combined which offers greater flexibility and, through re-use, lower cost.

Axapta also offers two technologies, which are unique to the ERP space:

Layers.

Axapta has seven (7) layers in which objects can reside. The layers allow objects to customized and reside in their own related space.

MorphX.

This technology paints all of the screens of Axapta based on the data in the database. MorphX allows the user interface of Axapta to be customized and to be presented to many devices.

All of the data in Axapta is defined in XML, which allows information to be easily exchanged.

Finally, Axapta comes with the tools (called the Application Object Tree which is pictured to the right) that help customers manage and take advantage of this advanced technology with unprecedented ease.

Axapta - Deep Functionality

Axapta has all the functionality you'd expect from an ERP system:

- Comprehensive financials
- Distribution
- Manufacturing
- CRM

- Human Resources
- Project Accounting
- Product Configuration

You'll also find modules that are somewhat unexpected including:

- Questionnaire
- Business Analysis
- Balanced Scorecard
- Web-based Portals
- Lean Manufacturing
- ERP Complete

Everything you need, in one package with a common interface and user interface – that's Axapta!

Why SIS?

For more than a decade, America's leading enterprises have looked to Global Software Resources (SIS) for smart, responsive and efficient solutions. SIS has an integrated services offering consisting of management and technology consulting, engineering systems integration (ESI), custom systems development and integration, ERP deployment and 24/7 applications management.

The ability to quickly and effectively deliver business solutions to our clients is one the key differentiators why our clients choose us for their ERP.

We have a solid track record of leading our clients' executive team through strategic direction and design of the new business processes. We have led some of the most complex strategic IT evaluations. All of this results in a comprehensive strategy used for executing the implementation of new business process and IT framework.

We support this strategic process with powerful design, development, and implementation of sophisticated ERP tools and processes. Our project management and technical experience, and implementation success rate allows us to offer world-class execution of Axapta.



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